



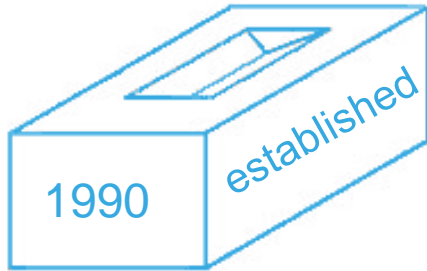
European Builders Confederation

Training for tomorrow's jobs: upskilling in the SME sector to increase employment

13 October 2016

Renovate Europe Day, Brussels

Riccardo Viaggi
Secretary General



Exclusively representing micro companies & SMEs
All the different trades of the construction sector

Economic importance of the construction sector



9%
of the GDP of the
European Union



3 MILLION
entreprises in the
sector



18 MILLION
workers in the
sector

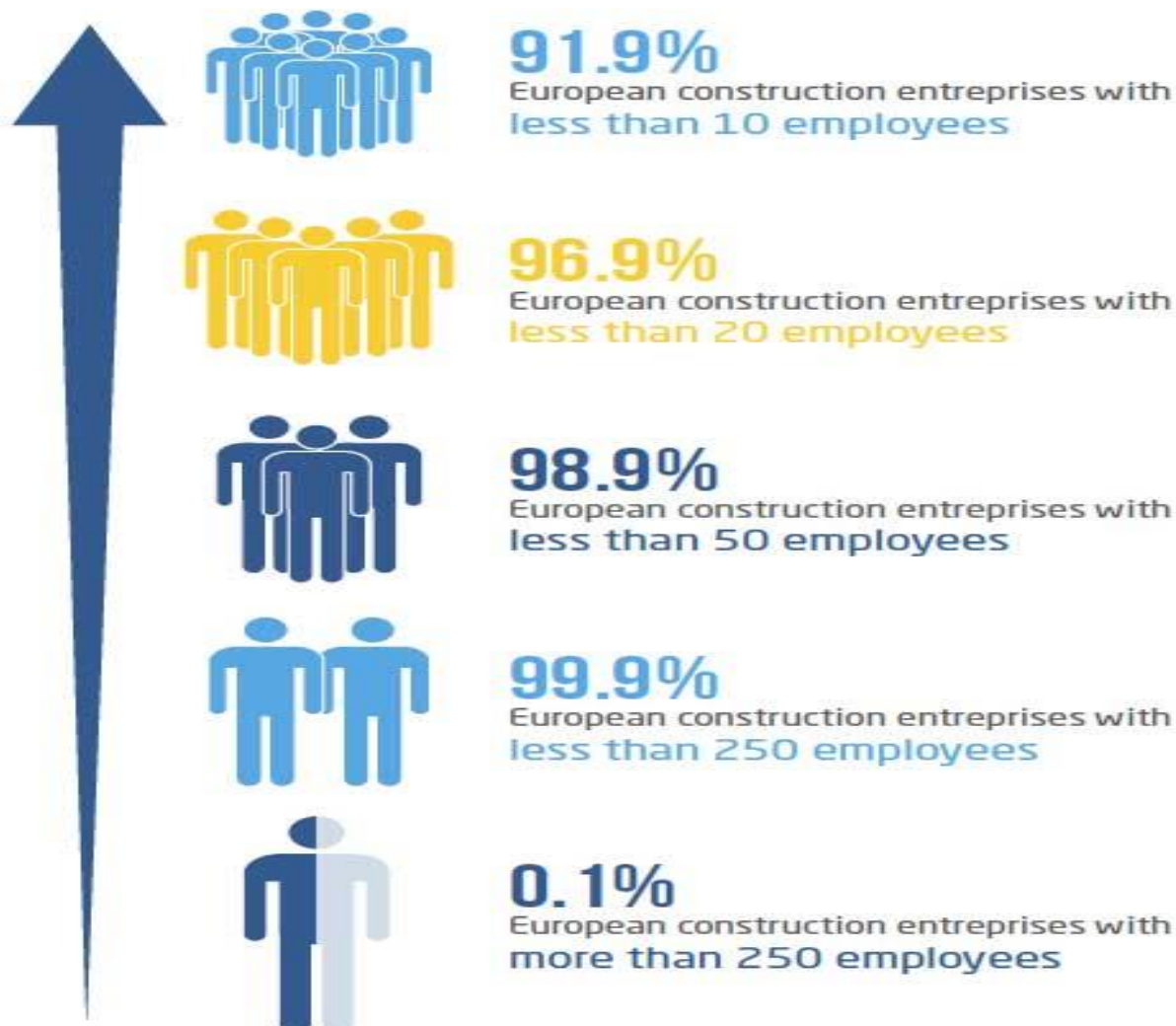
YOUNG PEOPLE & WOMEN IN CONSTRUCTION

90% MALE

10% FEMALE

**8% YOUNGER
THAN 25**

Structure of the sector

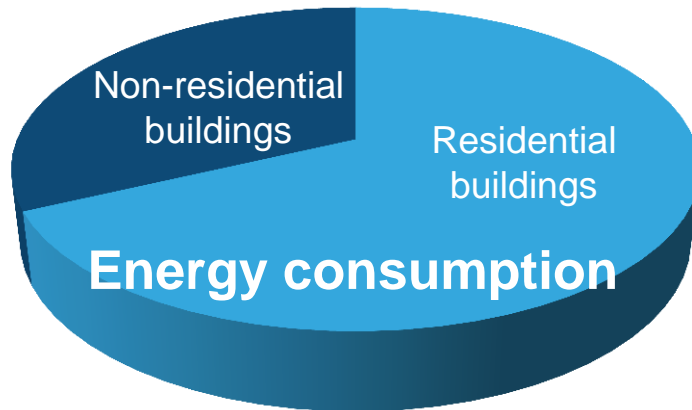


Importance of the renovation market

57% of construction turnover is made in existing buildings
(up from 47% in 2005)

75% of EU built stock is residential

70% of small business' turnover is in residential market



Energy renovation sector

- Turnover **€ 109 billion** in 2015
- 15% of total turnover of EU construction businesses (65% of this in the residential market)
- Creation of **882,900 jobs** in 2015

In a strong energy renovation market, an EEIF study suggests that up to **19 jobs may be created in construction per € 1 million invested**

How to boost renovations – innovative business models

Work together

SMEs in ESCO
market

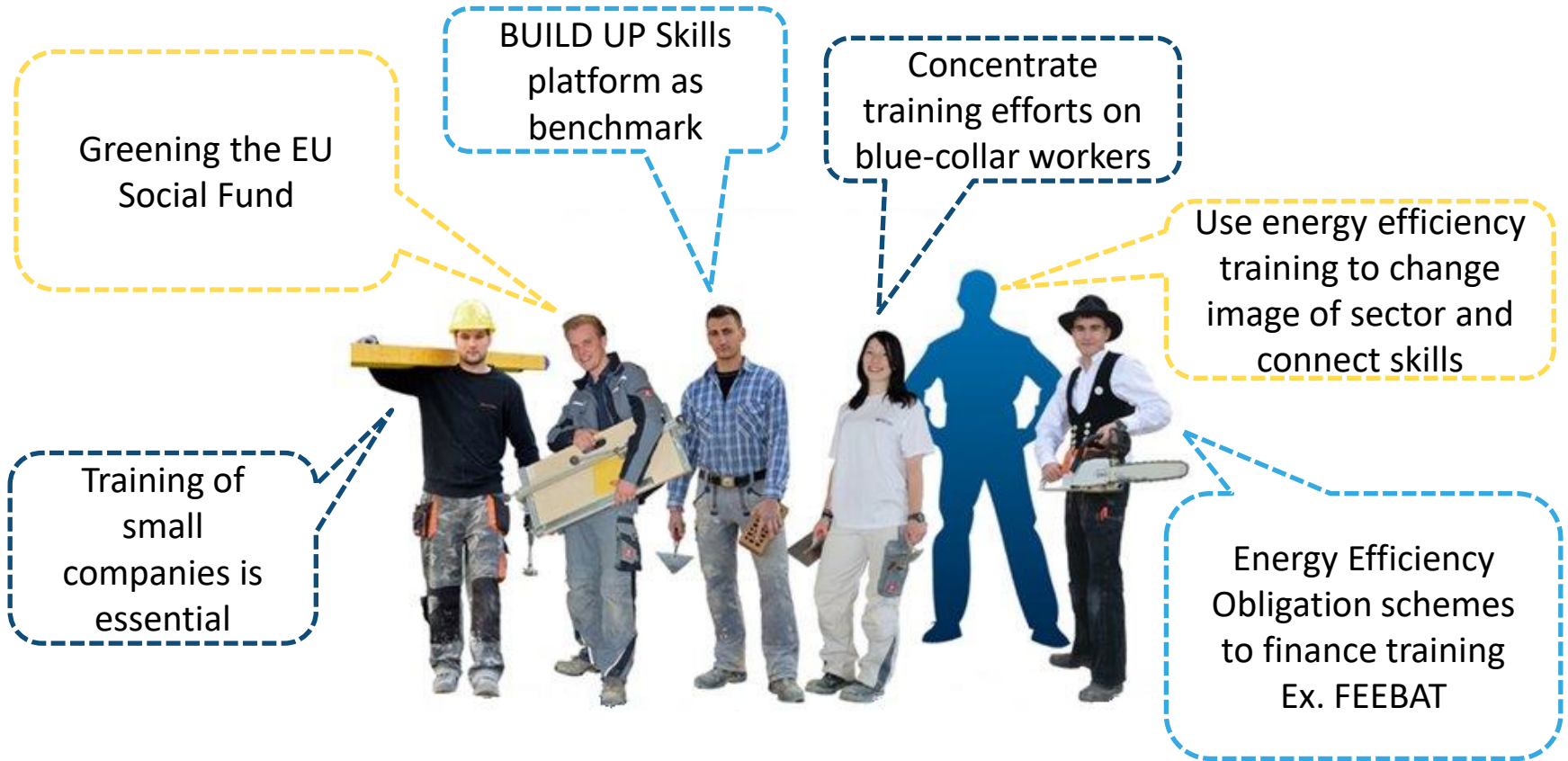
Understanding
within the value
chain

Groupings of small
construction
companies

Third-party
financing
Juncker Plan

Partnerships with
manufacturers

How to boost renovations – training and skills



We can build a new generation of construction SMEs!



European Builders Confederation

Thank you for your attention

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